

REVISED

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Charles von Loewenfeldt, Inc.	Japan Air Lines Co., Ltd.

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

An oral agreement of long-standing exists between registrant and JAL. JAL has agreed to pay \$1000 per month as a retainer fee in exchange for any and all advice they seek. No expense-reimbursement is included in that agreement. If any expenses are to be incurred for travel or other activities engaged in on behalf of JAL, they are discussed in advance and reimbursement must be agreed upon in advance on a case by case basis.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.


Registrant is available, as called upon, for counsel and advice on PR matters. We meet with the Public Relations Director, Western Region, who is headquartered in New York City, on a periodic basis and speak frequently by telephone. At least once a year registrant meets in Tokyo with the Director of Public Relations for Japan Air Lines.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

None, other than giving counsel.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
December 12, 1986	Susan Crosier, Exec. Vice Pres.	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.